



Condensed Consolidated Interim Financial Statements
For the three and six months ended June 30, 2023

(unaudited)
(Expressed in Canadian dollars)

Exro Technologies Inc.
Condensed Consolidated Interim Statements of Financial Position
(Expressed in Canadian dollars - Unaudited)

| As at | Note | June 30, 2023 | December 31, 2022 |
|---|-----------|-------------------|----------------------|
| ASSETS | | | |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ | 34,966,644 | \$ 17,443,971 |
| Accounts receivable | | 338,302 | 965,084 |
| Prepaid expense | | 1,913,378 | 887,885 |
| Inventory | 7 | 2,793,352 | 2,174,892 |
| | | 40,011,676 | 21,471,832 |
| Investment | 6 | 10,543,802 | 10,800,960 |
| Property, plant, and equipment | 8 | 28,545,835 | 26,216,425 |
| Derivative asset | 10 | 2,976,350 | 2,389,562 |
| TOTAL ASSETS | \$ | 82,077,663 | \$ 60,878,779 |
| LIABILITIES | | | |
| CURRENT LIABILITIES | | | |
| Accounts payable and accrued liabilities | \$ | 3,544,077 | \$ 5,507,335 |
| Unearned revenue | 5 | 1,762,388 | 1,111,091 |
| Lease liability – current portion | 9 | 1,096,059 | 1,345,296 |
| | | 6,402,524 | 7,963,722 |
| Long-term debt | | 50,000 | 50,000 |
| Lease liability – long-term portion | 9 | 6,238,670 | 5,945,741 |
| Convertible debentures | 10 | 11,812,043 | 11,502,206 |
| TOTAL LIABILITIES | | 24,503,237 | 25,461,669 |
| SHAREHOLDERS' EQUITY | | | |
| Share capital | 11 | 152,537,746 | 109,544,685 |
| Contributed surplus | | 26,204,129 | 26,278,530 |
| Equity component of convertible debentures | 10 | 994,610 | 994,610 |
| Deficit | | (122,000,902) | (100,841,592) |
| Accumulated other comprehensive loss | | (161,157) | (559,123) |
| TOTAL SHAREHOLDERS' EQUITY | | 57,574,426 | 35,417,110 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ | 82,077,663 | \$ 60,878,779 |

Going concern (note 1)

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors on August 10, 2023. They are signed on the Company's behalf by:

“Rod Copes”

Director

“Frank Simpkins”

Director

See accompanying notes to the condensed consolidated interim financial statements

Exro Technologies Inc.
Condensed Consolidated Interim Statements of Comprehensive Loss
(Expressed in Canadian dollars - Unaudited)

| | Note | For the three months ended June 30, | | For the six months ended June 30, | |
|--|------|--|-----------------------|--------------------------------------|---------------------|
| | | 2023 | 2022 | 2023 | 2022 |
| Revenue | 5 | 2,443,292 \$ | 142,078 | 2,768,061 | 246,338 |
| Cost of Sales | | 1,291,194 \$ | 94,823 | 1,548,658 | 140,423 |
| GROSS PROFIT | | \$ 1,152,098 \$ | 47,255 \$ | 1,219,403 \$ | 105,915 |
| EXPENSES | | | | | |
| Payroll and consulting fees | | 4,645,443 | 3,173,773 | 8,294,939 | 6,071,033 |
| Research and development | 13 | 3,212,787 | 2,003,874 | 5,122,451 | 4,287,112 |
| Selling, general and administration | | 3,208,175 | 3,169,827 | 4,650,285 | 5,823,825 |
| Interest expense | | 675,272 | 419,223 | 1,407,549 | 781,236 |
| Depreciation expense | 8 | 733,150 | 554,106 | 1,415,566 | 976,541 |
| Share-based payments | 11 | 961,538 | 435,746 | 1,227,032 | 1,539,898 |
| Loss on disposal of assets | 8 | — | 66,268 | 96,844 | 66,268 |
| TOTAL EXPENSES | | \$ (13,436,365) \$ | (9,822,817) \$ | (22,214,666) \$ | (19,545,913) |
| Change in fair value of derivative asset | | — | — | 586,788 | — |
| Foreign exchange gain (loss) | | (723,191) | 856,717 | (795,124) | 399,759 |
| Other income (loss) | | 11,552 | 24,750 | 44,289 | 30,375 |
| NET LOSS | | \$ (12,995,906) \$ | (8,894,095) \$ | (21,159,310) \$ | (19,009,864) |
| Items that may be subsequently reclassified to earnings: | | | | | |
| Gain (loss) on translation of foreign currency | | 346,523 | 154,757 | 397,966 | 98,523 |
| OTHER COMPREHENSIVE LOSS | | \$ (12,649,383) \$ | (8,739,338) \$ | (20,761,344) \$ | (18,911,341) |
| Loss per share - basic and diluted | 11 | \$ (0.08) \$ | (0.07) \$ | (0.14) \$ | (0.14) |
| Weighted average number of common shares outstanding | | 158,685,036 | 133,950,067 | 154,277,348 | 132,622,843 |

See accompanying notes to the condensed consolidated interim financial statements

Exro Technologies Inc.
Condensed Consolidated Interim Statements of Shareholders' Equity
(Expressed in Canadian dollars - Unaudited)

| | Note | Number of outstanding shares | Share capital | Contributed surplus | Equity component of convertible debentures | Deficit | Accumulated other comprehensiv e income | Total shareholders' equity |
|---------------------------------------|------|------------------------------------|-----------------------|------------------------|---|-------------------------|--|----------------------------------|
| Balance, December 31, 2021 | | 120,905,274 | \$ 82,845,028 | \$ 15,775,637 | \$ — | \$ (60,816,680) | \$ (30,116) | \$ 37,773,869 |
| Financing, net of issuance cost | 11 | 12,722,450 | 15,752,820 | 2,988,212 | — | — | — | 18,741,032 |
| Shares issued on exercise of options | 11 | 297,000 | 253,457 | (109,057) | — | — | — | 144,400 |
| Shares issued on exercise of warrants | 11 | 473,440 | 425,807 | — | — | — | — | 425,807 |
| Share-based payments | 11 | — | — | 1,993,729 | — | — | — | 1,993,729 |
| Net Loss | | — | — | — | — | (19,009,864) | — | (19,009,864) |
| Other comprehensive loss | | — | — | — | — | — | (98,523) | (98,523) |
| Balance, June 30, 2022 | | 134,398,164 | \$ 99,277,112 | \$ 20,648,521 | \$ — | \$ (79,826,544) | \$ (128,639) | \$ 39,970,450 |
| Balance, December 31, 2022 | | 146,834,230 | \$ 109,544,685 | \$ 26,278,530 | \$ 994,610 | \$ (100,841,592) | \$ (559,123) | \$ 35,417,110 |
| Financing, net of issuance cost | 11 | 15,525,000 | 32,514,839 | — | — | — | — | 32,514,839 |
| Shares issued for interest | | 422,533 | 899,995 | — | — | — | — | 899,995 |
| Shares issued on exercise of options | 11 | 565,210 | 826,952 | (359,885) | — | — | — | 467,067 |
| Shares issued on exercise of warrants | 11 | 5,280,736 | 8,751,275 | (1,277,808) | — | — | — | 7,473,467 |
| Share-based payments | 11 | — | — | 1,563,292 | — | — | — | 1,563,292 |
| Net loss | | — | — | — | — | (21,159,310) | — | (21,159,310) |
| Other comprehensive loss | | — | — | — | — | — | 397,966 | 397,966 |
| Balance, June 30, 2023 | | 168,627,709 | \$ 152,537,746 | \$ 26,204,129 | \$ 994,610 | \$ (122,000,902) | \$ (161,157) | \$ 57,574,426 |

See accompanying notes to the condensed consolidated interim financial statements

Exro Technologies Inc.
Condensed Consolidated Interim Statements of Cash Flows
(Expressed in Canadian dollars)

| | | For the three months ended June 30, | | For the six months ended June 30, | |
|--|------|--|----------------------|--------------------------------------|----------------------|
| | Note | 2023 | 2022 | 2023 | 2022 |
| OPERATING ACTIVITIES | | | | | |
| Net loss for the period | | \$ (12,995,906) | \$ (8,894,095) | \$ (21,159,310) | \$ (19,009,864) |
| Items not involving cash: | | | | | |
| Depreciation | 8 | 766,575 | 556,785 | 1,492,465 | 979,991 |
| Share-based payments | 11 | 1,249,103 | 637,598 | 1,563,292 | 1,993,729 |
| Non-cash interest | | 605,766 | 549 | 1,209,832 | 1,081 |
| Loss on disposal of assets | 8 | — | — | 96,844 | — |
| Unrealized foreign exchange (gain) loss | | 222,252 | (381,249) | 257,158 | (187,068) |
| Change in fair value of derivative asset | 10 | — | — | (586,788) | — |
| Changes in non-cash working capital items: | | | | | |
| Accounts receivable | | 89,821 | (156,288) | 618,643 | (152,626) |
| Prepaid expenses | | (981,021) | (188,351) | (1,035,689) | 1,205,512 |
| Accounts payable and accrued liabilities | | 1,653,536 | 278,165 | (99,256) | 79,505 |
| Inventory | 7 | 279,009 | (991,802) | (639,186) | (1,316,085) |
| Unearned revenue | 5 | (196,147) | 754,412 | 690,564 | 722,835 |
| Cash used in operating activities | | (9,307,012) | (8,384,276) | (17,591,431) | (15,682,990) |
| INVESTING ACTIVITIES | | | | | |
| Purchase of equipment | 8 | (1,348,180) | (3,080,039) | (3,540,417) | (5,425,179) |
| Change in non-cash working capital | | (402,937) | 1,223,161 | (1,725,856) | 421,071 |
| Cash used in investing activities | | (1,751,117) | (1,856,878) | (5,266,273) | (5,004,108) |
| FINANCING ACTIVITIES | | | | | |
| Proceeds from financings | 11 | 34,931,251 | — | 34,931,251 | 20,355,920 |
| Share issue costs | 11 | (2,416,412) | — | (2,416,412) | (1,614,888) |
| Proceeds from exercise of options | 11 | 235,782 | 119,400 | 467,067 | 144,400 |
| Proceeds from exercise of warrants | 11 | 818,138 | 322,307 | 7,473,467 | 425,807 |
| Principal repayment of lease liability | 9 | (232,806) | (136,406) | (447,587) | (138,868) |
| Change in non-cash working capital | | 178,850 | — | (112,423) | (101,376) |
| Cash provided by financing activities | | 33,514,803 | 305,301 | 39,895,363 | 19,070,995 |
| Impact of foreign currency translation | | 418,986 | (219,044) | 485,014 | (128,738) |
| Increase (decrease) in cash and cash equivalents | | 22,875,660 | (10,154,897) | 17,522,673 | (1,744,841) |
| Cash and cash equivalents, beginning of the period | | 12,090,984 | 23,759,268 | 17,443,971 | 15,349,212 |
| Cash and cash equivalents, end of period | | \$ 34,966,644 | \$ 13,604,371 | \$ 34,966,644 | \$ 13,604,371 |

See accompanying notes to the condensed consolidated interim financial statements

1. NATURE OF OPERATIONS

Exro Technologies Inc. (“Exro” or the “Company”) is incorporated under the British Columbia Business Company Act. The Company’s shares are listed on the TSX Exchange (“TSX”) and trades under the symbol “EXRO”. The Company’s head office is located at 12–21 Highfield Circle S.E., Calgary, Alberta, T2G 5N6. The Company is working towards commercialization and series production of its patented Coil Driver™ technology and proprietary system architecture for power electronics, as well as its Cell Driver™ technology for stationary energy storage.

Going Concern Assumption

These condensed consolidated interim financial statements have been prepared on a going concern basis, which assumes the Company will continue in operation for the foreseeable future and be able to realize its assets and discharge its liabilities in the normal course of business. The Company has not generated substantial revenues and has incurred substantial losses to date. The ability for the Company to continue as a going concern is dependent on the Company’s ability raise capital for research and development activities and to achieve product commercialization and series production.

The Company plans to fill the production capacity at its Calgary, Alberta automotive manufacturing facility by building on the non-binding purchase orders entered into to date for its proprietary Coil Driver™. In addition the Company has entered into distribution agreements for its Cell Driver™, and expects to generate continued revenue from its services division.

The Company is largely dependent upon external financings to fund its activities. In order to carry out planned development and pay for administrative costs, the Company will spend its existing working capital and raise additional funds as needed through, but not limited to, accessing capital markets, lease financing and debt agreements.

As a result of the factors noted above, there are material uncertainties that may cast significant doubt on the ability of the Company to continue as a going concern. These condensed consolidated interim financial statements do not give effect to adjustments that would be necessary to the carrying values and classifications of assets and liabilities should the Company be unable to continue as a going concern. Such adjustments could be material.

2. BASIS OF PREPARATION

(a) Statement of compliance

These condensed consolidated interim financial statements, including comparatives have been prepared in accordance with International Accounting Standards (“IAS”) 34 “Interim Financial reporting” as issued by the International Accounting Standards Board (“IASB”) and interpretations issued by the International Financial Reporting Interpretations Committee (“IFRIC”). They do not include all of the information required for full annual financial statements and should be read in conjunction with the Company’s audited annual financial statements of Exro for the fiscal year ended December 31, 2022, which have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the IASB. These condensed consolidated interim financial statements follow the same accounting policies and methods of application as the annual financial statements of Exro for the year ended December 31, 2022.

These condensed consolidated interim financial statements include the accounts of the Company and its wholly owned subsidiaries, DPM Technologies Inc., Exro Technologies USA Inc. and Exro Vehicle Systems Inc. All inter-company balances and transactions have been eliminated on consolidation.

Exro Technologies Inc.
Notes to the Condensed Consolidated Interim Financial Statements
For the three and six months ended June 30, 2023
(Expressed in Canadian dollars - Unaudited)

(b) Basis of preparation

These condensed consolidated interim financial statements have been prepared on a historical cost basis, except for certain financial instruments that have been measured at fair value

(c) Functional currency and presentation

These condensed consolidated interim financial statements are presented in Canadian dollars, which is the functional and presentation currency of the Company and its Canadian based subsidiaries.

(d) Basis of consolidation

The Company controls an investee if the Company has power over the entity; exposure, or rights, to variable returns from its involvement with the investee; and the ability to use its power over the investee to affect its returns. The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the period are included in loss and comprehensive loss from the date that the Company gains control until the date that the Company ceases to control the subsidiary.

| Subsidiaries | Location of Operations | Percent Ownership | Functional Currency |
|-----------------------------|-------------------------------|--------------------------|----------------------------|
| DPM Technologies Inc. | Vancouver, Canada | 100% | Canadian Dollar |
| Exro Technologies USA, Inc. | Arizona, USA | 100% | US Dollar |
| Exro Vehicle Systems Inc. | Michigan, USA | 100% | US Dollar |

3. SIGNIFICANT ACCOUNTING POLICIES

These condensed consolidated interim financial statements have been prepared on the basis of accounting policies and methods of computation consistent with those applied in the Company's audited annual financial statements for the fiscal year-ended December 31, 2022.

4. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

New interpretations and amended standards adopted by the Company

IAS 12 - Income Taxes ("IAS 12"), has been amended to recognize deferred tax on particular transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The Company has assessed this amendment and has applied it with no material impact on its condensed consolidated interim financial statements. These amendments are effective for periods beginning on or after January 1, 2023.

Accounting standards issued but not yet effective

Certain new accounting standards and interpretations have been published that are not mandatory for the current period and have not been early adopted as follows. The Company is reviewing the new standards but does not expect their future adoption to have a material impact on Exro in the current or future reporting periods.

IAS 1 – Presentation of Financial Statements, has been amended to clarify how to classify debt and other liabilities as either current or non-current and how the entity has the right to defer settlement of a liability arising from a loan arrangement for at least twelve months after reporting period. The amendment to IAS 1 is effective for the years beginning on or after January 1, 2024.

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Notes to the Condensed Consolidated Interim Financial Statements
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5. REVENUE FROM CONTRACTS WITH CUSTOMERS

| | June 30, 2023 | June 30, 2022 |
|------------------------------|----------------------|----------------------|
| Engineering services revenue | 2,768,061 | 246,338 |
| Balance end of period | 2,768,061 | 246,338 |

The Engineering services revenue during the period ended June 30, 2023 is driven by engineering consulting expertise provided on contracts with customers.

Unearned revenue

| | June 30, 2023 | December 31, 2022 |
|---|----------------------|--------------------------|
| Beginning of period | 1,111,091 | 31,809 |
| Recognized revenue during the period | (2,768,061) | (2,185,448) |
| Additional billed amounts during the period | 3,419,358 | 3,264,730 |
| Balance end of period | 1,762,388 | 1,111,091 |

The Company has reported \$1,762,388 of unearned revenue at June 30, 2023 . This balance is related to contracts that were still in progress as at June 30, 2023.

6. INVESTMENT

On February 9, 2021, the Company announced an extended strategic collaboration agreement with SEA Electric Holdings Pty Ltd. ("SEA Electric"). As part of the agreement, Exro invested US\$5,000,000 in SEA Electric by subscribing for 124,380 Series A Preferred Shares at a price of US\$40.1995 per share. The shares are convertible into common shares of SEA at the option of Exro and automatically convert to common shares under certain conditions, including SEA completing a going public transaction.

As at June 30, 2023, the fair value of the Company's investments in Sea Electric was estimated to be \$10,543,802 (US\$7,960,320) compared to \$10,800,960 at December 31, 2022 (US\$7,960,320). The Company considered previous share transactions, relevant industry information, changes in the relevant indices during the three and six months ended June 30, 2023, and any specific information available to a market participant to assess the fair value of the shares. For the three and six months ended June 30, 2023 there was a large variation in the change in relevant indices and comparable companies; however, the Company observed no direct changes in SEA Electric based on available market data, and determined there was no change in the fair value of the investment for the period ended June 30, 2023.

Significant judgement is used in determining the fair value, including the use of non-observable market data. Material uncertainty exists with respect to the fair value of the investment in SEA Electric and there is no guarantee the Company will realize the fair value associated with the investment.

7. INVENTORY

The components of inventory are as follows:

| | June 30, 2023 | December 31, 2022 |
|------------------------------|----------------------|--------------------------|
| Raw materials | 2,348,793 | 1,509,809 |
| Work in progress | 444,559 | 665,083 |
| Balance June 30, 2023 | 2,793,352 | 2,174,892 |

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Inventory is held at the lower of cost and net realizable value. The Company assesses its inventory valuation each period. For the three and six months ended June 30, 2023 the Company recorded no write-downs related to inventory in cost of goods sold and impairment. Inventories recognized as an expense and included in 'cost of sales' in the condensed consolidated interim statements of loss and comprehensive loss during the three and six months ended June 30, 2023 amounted to \$1,291,194 and \$1,548,658.

8. PROPERTY PLANT AND EQUIPMENT

| | | Right-of-use asset | Machinery and equipment | Furniture and office equipment | Assets under construction | Total |
|---------------------------------|-----------|---------------------------|--------------------------------|---------------------------------------|----------------------------------|----------------------|
| Cost | | | | | | |
| Balance, December 31, 2022 | \$ | 7,819,876 | \$ 3,345,213 | \$ 5,413,975 | \$ 12,765,002 | \$ 29,344,066 |
| Additions | | 111,052 | 820,593 | 737,989 | 2,426,840 | 4,096,474 |
| Transfers | | — | — | 1,714,615 | (1,714,615) | — |
| Dispositions | | — | — | (284,590) | — | (284,590) |
| Impact of foreign exchange | | (76,366) | (45,767) | (38,165) | (54,363) | (214,661) |
| Balance, June 30, 2023 | \$ | 7,854,562 | \$ 4,120,039 | \$ 7,543,824 | \$ 13,422,864 | \$ 32,941,289 |
| Accumulated Depreciation | | | | | | |
| Balance, December 31, 2022 | \$ | 1,320,364 | \$ 698,451 | \$ 1,108,826 | — | \$ 3,127,641 |
| Depreciation for the period | | 576,678 | 356,069 | 559,718 | — | \$ 1,492,465 |
| Dispositions | | — | — | (187,745) | — | \$ (187,745) |
| Impact of foreign exchange | | (16,335) | (11,793) | (8,779) | — | \$ (36,907) |
| Balance, June 30, 2023 | \$ | 1,880,707 | \$ 1,042,727 | \$ 1,472,020 | — | \$ 4,395,454 |
| Carrying amounts | | | | | | |
| At December 31, 2022 | \$ | 6,499,512 | \$ 2,646,762 | \$ 4,305,149 | \$ 12,765,002 | \$ 26,216,425 |
| At June 30, 2023 | \$ | 5,973,855 | \$ 3,077,312 | \$ 6,071,804 | \$ 13,422,864 | \$ 28,545,835 |

During the period the Company transferred \$1,714,615 from assets under construction to in service assets, of which all of the assets related to furniture and office equipment.

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9. LEASE LIABILITY

| | | June 30, 2023 | | December 31, 2022 |
|-------------------------------|-----------|----------------------|-----------|--------------------------|
| Balance, beginning of period | \$ | 7,291,037 | \$ | 5,136,743 |
| Additions for the period | | 556,057 | | 2,526,084 |
| Lease payments | | (736,190) | | (729,832) |
| Interest | | 288,603 | | 358,042 |
| Impact of foreign exchange | | (64,778) | | — |
| Balance, end of period | \$ | 7,334,729 | \$ | 7,291,037 |
| Consists of: | | | | |
| Current lease liability | \$ | 1,096,059 | \$ | 1,345,296 |
| Non-current lease liability | | 6,238,670 | | 5,945,741 |
| Balance, end of period | \$ | 7,334,729 | \$ | 7,291,037 |

The Company's lease liabilities relate primarily to leased facilities in which the Company conducts its business, including facilities for research and development activities, product manufacturing, and office space.

10. CONVERTIBLE DEBENTURES

During the period ended June 30, 2023 the Company recognized a change in the derivative asset of \$586,788, based on changes to valuation inputs, including changes to; in the time to maturity, share price, and the risk free rate compared to December 31, 2022. The below table summarizes the change in number of convertible debentures outstanding and the liability component of convertible debentures:

| | Number of convertible debentures | Liability component |
|---------------------------------|---|----------------------------|
| Balance at December 31, 2022 | 15,000,000 | \$ 11,502,206 |
| Accretion | — | 309,837 |
| Balance at June 30, 2023 | 15,000,000 | \$ 11,812,043 |

The carrying value approximates the fair value of the convertible debenture as at June 30, 2023.

The Company settled interest owing at June 30, 2023 through the issuance of 422,533 common shares at a price of \$2.13, for a total of \$899,995.

11. SHARE CAPITAL

(a) Authorized common shares

There are an unlimited number of common shares without par value authorized for issue.

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(b) Preferred shares

There are an unlimited number of preferred shares authorized for issue.

(c) Issued and outstanding

At June 30, 2023, the Company had 168,627,709 common shares issued and outstanding.

During the six months ended June 30, 2023, the Company:

- On May 30, 2023 the Company issued 15,525,000 common shares at a price of \$2.25 per common share for aggregate gross proceeds to the Company of \$34,931,250.
- Issued 5,280,736 shares on the exercise of warrants for total proceeds of \$7,473,467
- Issued 565,210 shares on the exercise of options for total proceeds of \$467,067

During the six months ended June 30, 2022, the Company:

- On February 4, 2022 issued 12,722,450 units (the “units”) at a price of \$1.60 per unit (the “issue price”) for aggregate gross proceeds of \$20,355,920. The total number of Units sold in the offering includes 1,659,450 units issued pursuant to the exercise of an over allotment option granted to the Underwriters, which was fully exercised by the Underwriters. Each Unit consists of one common share in the capital of the Company, and one half of one common share purchase warrant (each whole warrant, a “Warrant”). Each Warrant is exercisable for one common share at a price of \$2.00 per common share until February 4, 2025. In connection with the offering the underwriters were issued 750,847 broker warrants with an exercise price of \$1.60 per unit, each entitling their holder to acquire one common share of the Company at the issue price for a period of 36 months following the closing of the offering.
- Issued 473,440 shares on exercise of warrants for total proceeds of \$425,807
- Issued 297,000 shares on exercise of options for total proceeds of \$144,400

The Company’s long-term incentive plan provides that the Board of Directors of the Company may from time to time, in its discretion, and in accordance with the TSX requirements, grant to directors, officers, employees and consultants of the Company, Restricted Share Units (“RSU”), Performance Share Units (“PSU”), Director Share Units (“DSU”), or Stock Options. The long-term incentive plan is a 10% rolling plan.

Under the long-term incentive plan, the maximum number of common shares that may be granted in favor of any single individual will not exceed 10% of the issued and outstanding common shares at the date of grant. The maximum number of common shares that may be granted in favor of directors and senior officers under the long-term incentive is 10% of the issued and outstanding common shares at the date of grant.

During the periods ended June 30, 2023 and 2022, the Company recorded share-based payments of \$1,563,292 and \$1,993,729, respectively. For the period ended June 30, 2023, \$336,260 of share-based payment expense was allocated to research and development (2022 - \$453,831).

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(d) Stock options

The fair values of share options granted were estimated using the Black-Scholes option pricing model with the following weighted-average assumptions:

| | June 30, 2023 | June 30, 2022 |
|---------------------------------|---------------|---------------|
| Risk-free interest rate | 3.36% | 2.50% |
| Estimated annualized volatility | 94.95% | 107.28% |
| Expected life | 5 years | 5 years |
| Expected dividend yield | 0% | 0% |
| Exercise price | \$2.20 | \$1.47 |
| Share price | \$2.20 | \$1.47 |
| Fair value | \$1.62 | \$1.15 |

The vesting terms for the stock options granted during the period ended June 30, 2023 were as follows:

- 399,500 options vest 33% six months after grant, 33% twelve months after grant and the remaining eighteen months after grant;
- 1,600,000 options vest 33% one month after grant, 33% seven months after grant and the remaining thirteen months after grant

Stock option transactions and the number of stock options outstanding are summarized below:

| | Number | Weighted Average Exercise Price \$ |
|-----------------------------------|-------------------|--|
| Balance, December 31, 2022 | 9,629,531 | 2.06 |
| Granted | 1,999,500 | 2.20 |
| Exercised | (565,210) | 0.83 |
| Forfeited | (419,195) | 2.86 |
| Balance, June 30, 2023 | 10,644,626 | 2.09 |

The weighted average share price (at the date of exercise) of options exercised during the period ended June 30, 2023 was \$2.40.

The following table summarizes information about the Company's share options outstanding as at June 30, 2023:

| Date of Expiry | Exercise Price | Number of Options Outstanding | Number of Options Exercisable |
|--------------------|----------------|----------------------------------|----------------------------------|
| November 8, 2023 | \$ 0.41 | 150,000 | 150,000 |
| September 13, 2024 | \$ 0.25 | 1,900,000 | 1,900,000 |
| March 9, 2025 | \$ 0.38 | 431,666 | 431,666 |
| August 31, 2025 | \$ 1.00 | 1,056,050 | 1,056,050 |
| October 13, 2025 | \$ 3.15 | 1,608,000 | 1,608,000 |
| January 13, 2026 | \$ 3.93 | 331,500 | 331,500 |
| April 6, 2026 | \$ 4.77 | 1,010,000 | 1,010,000 |
| June 28, 2026 | \$ 3.93 | 330,000 | 330,000 |
| September 20, 2026 | \$ 2.96 | 655,000 | 655,000 |

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| | | | | |
|-------------------|----|------|-------------------|------------------|
| November 22, 2026 | \$ | 3.75 | 150,000 | 150,000 |
| April 12, 2027 | \$ | 1.47 | 598,700 | 382,800 |
| September 2, 2027 | \$ | 1.05 | 235,210 | 96,855 |
| November 17, 2027 | \$ | 1.44 | 200,000 | 200,000 |
| March 10, 2028 | \$ | 2.51 | 388,500 | — |
| May 31, 2028 | \$ | 2.12 | 1,600,000 | — |
| Total | | | 10,644,626 | 8,301,871 |

The Company issued an additional 819,500 options to its employees and officers on July 4, 2023. Of the options granted, 119,500 granted have vesting terms of 20% on the grant date, and 20% vesting annually there after, and the remaining 700,000 options vested immediately.

(e) Warrants

The fair value of broker and compensation warrants granted during the six months ended June 30, 2023 and June 30, 2022 are estimated using the Black-Scholes option pricing model with the following weighted-average assumptions:

| | June 30, 2022 |
|---|----------------------|
| Risk-free interest rate | 1.44% |
| Estimated annualized volatility based on comparable companies | 110.21% |
| Expected life | 3 |
| Expected dividend yield | 0% |
| Exercise price | \$1.60 |
| Fair value | \$1.07 |

On February 4, 2022 the Company issued 6,361,225 publicly traded warrants in connection with the closing of the bought deal financing. The fair value of the warrants was calculated using the trading price at the date of inception, and included in contributed surplus.

On September 1, 2022 the Company issued 7,920,000 warrants in connection with the closing of the public offering agreement and issued 1,403,757 warrants on September 20, 2022 in connection with the closing of the private offering agreement. The fair value of the warrants were calculated using the residual method on the day of close, and included in contributed surplus.

On December 30, 2022 the Company issued 6,240,000 warrants in connection with the closing of its senior secured convertible debentures. The fair value of the warrants was determined using a Monte Carlo simulation assuming an annualized volatility of 73.00%.

Warrant transactions and the number of warrants options outstanding are summarized below:

| | Number | Weighted Average Exercise Price \$ |
|-----------------------------------|-------------------|---|
| Balance, December 31, 2022 | 21,803,719 | 1.85 |
| Exercised | (5,280,736) | 1.42 |
| Cancelled/Expired | — | — |
| Balance, June 30, 2023 | 16,522,983 | \$1.98 |

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The following table summarizes information about the Company's warrants outstanding as at June 30, 2023 and December 31, 2022:

| Date of Expiry | Exercise Price | June 30, 2023 | December 31, 2022 |
|-----------------------|-----------------------|----------------------|--------------------------|
| February 4, 2025 | \$2.00 | 6,191,225 | 6,361,225 |
| February 4, 2025 | \$1.60 | 90,911 | 750,847 |
| September 1, 2026 | \$1.36 | 3,147,090 | 7,047,890 |
| September 20, 2026 | \$1.36 | 853,757 | 1,403,757 |
| December 30, 2027 | \$2.40 | 6,240,000 | 6,240,000 |
| Total | | 16,522,983 | 21,803,719 |

(f) Performance share units

PSU transactions and the number of units outstanding are summarized below:

| | Number of Units |
|-------------------------------|------------------------|
| Balance, December 31, 2022 | — |
| Granted | 754,375 |
| Balance, June 30, 2023 | 754,375 |

The Company issued 754,375 PSU's on May 31, 2023. The units vest subject to the Company meeting certain revenue targets. The Company, at its discretion, may settle the award value of vested PSU's in common shares or cash.

The following table summarizes information about the Company's PSU's outstanding as at June 30, 2023:

| Date of Expiry | Number of Units Outstanding | Number of Units Exercisable |
|-----------------------|------------------------------------|------------------------------------|
| December 31, 2024 | 301,750 | — |
| December 31, 2026 | 452,625 | — |
| Total | 754,375 | — |

(g) Restricted share units

RSU transactions and the number of units outstanding are summarized below.

| | Number of Units |
|-------------------------------|------------------------|
| Balance, December 31, 2022 | — |
| Granted | 212,262 |
| Balance, June 30, 2023 | 212,262 |

The Company issued 212,262 to its directors on May 31, 2023 in accordance with its long-term incentive plan. RSU's were valued at their intrinsic value on the date of grant. The Company, at its discretion, may settle the award value of vested RSU's in common shares or cash.

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The vesting terms for the stock options granted during the period ended June 30, 2023 were as follows:

- 212,262 units vest 33% one month after grant, 33% seven months after grant and the remaining thirteen months after grant

(h) Loss per share

For the period ended June 30, 2023, 8,301,871 options and 16,522,983 warrants were exercisable and excluded from the calculation of diluted loss per share as the impact was anti-dilutive (June 30, 2022 - 7,963,816 options and 8,487,443 warrants were exercisable and excluded from the calculation). An additional 6,250,050 of shares issuable on the conversion of the debentures were excluded from the calculation of diluted loss per share for the period ended June 30, 2023.

Semi-annual interest payments on the convertible debentures (note 10) may be settled through the issuance of common shares at the Company's option. Such share issuance that may occur in future periods have been excluded from the calculation of diluted loss as the impact was anti-dilutive.

12. FINANCIAL INSTRUMENTS

(a) Fair value

At June 30, 2023 and June 30, 2022, the carrying values of cash and cash equivalents, amounts receivable, and accounts payable and accrued liabilities approximate their fair values due to the relatively short period to maturity of those financial instruments. The Company measures its investment at fair value.

The Company uses a fair value hierarchy to reflect the significance of the inputs used in making the measurements. The three levels of the fair value hierarchy are as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly (i.e., as prices) or indirectly (i.e., derived from prices); and

Level 3: Inputs that are not based on observable market data.

The fair value of the investments in private companies represents a level 3 instrument based on the change in observable inputs available as at June 30, 2023 (note 6).

(b) Financial risk management

The Company's activities potentially expose it to a variety of financial risks, including credit risk, liquidity risk, and market risk.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. As at June 30, 2023, the Company's exposure to credit risk is the carrying value of cash and balances on trades receivable. The maximum amount of the Company's credit risk exposure is the carrying amounts of cash and cash equivalents, accounts receivable and long-term investments. The Company attempts to mitigate such exposure to its cash by investing only in financial institutions with investment grade credit ratings or secured investments.

The Company's credit risk from its outstanding trade receivables is mitigated by dealing with credit-worthy counterparties in accordance with established credit approval practices. The carrying amount of the Company's receivables represents the maximum counterparty credit exposure.

The Company applies the simplified approach under IFRS 9 and has calculated expected credit losses ("ECLs") based on lifetime expected credit losses, taking into consideration historical credit loss experience

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and financial factors specific to the debtors and general economic conditions. The Company has a limited number of counterparties in the period, as such no credit loss provision has been recorded.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments, including risks associated with reaching commercialization and achieving revenue. To secure the additional capital necessary to pursue its plans, the Company intends to raise additional funds through equity or debt financing (note 1).

As at June 30, 2023, the Company had cash of \$34,966,644 and accounts payable and accrued liabilities of \$3,544,077. As at June 30, 2023, the Company had \$16,501 in accounts payable and accrued liabilities over 90 days.

The Company holds debentures, with a face value of \$15,000,000 due on December 31, 2027. The debentures carry a coupon rate of 12% annually, resulting in interest payments due of \$900,000 payable semi-annually. The Company has the option to settle the interest payments through share issuances in-lieu of cash.

Market risk

Market risk consists of currency risk, interest rate risk and other price risk. These are discussed further below.

Foreign exchange risk

Foreign exchange risk is the risk that the fair value of future cash flows will fluctuate due to changes in foreign exchange rates. The Company has financial assets and financial liabilities denoted in US dollars, and Euros and is therefore exposed to exchange rate fluctuations. At June 30, 2023, the Company had the equivalent of \$11,143,756 of net financial assets denominated in US dollars and \$257,891 of net financial liabilities denominated in Euros.

Interest rate risk

Interest rate risk consists of two components:

- i) To the extent that payments made or received on the Company's monetary assets and liabilities are affected by changes in the prevailing market interest rates, the Company is exposed to interest rate cash flow risk.
- ii) To the extent that changes in prevailing market rates differ from the interest rate in the Company's monetary assets and liabilities, the Company is exposed to interest rate price risk.

Current financial assets and financial liabilities are generally not exposed to interest rate risk because of their short-term nature and maturity.

Other price risk

Other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices, other than those arising from interest rate risk or currency risk.

The Company has exposure to other price risk through its investment in SEA Electric. Changes in the expected share price will impact the fair value of the investment in the Company. A US\$1.00 change in the share price would result in a gain/loss of US\$124,380.

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13. RESEARCH AND DEVELOPMENT

Costs incurred for research and development activities include materials, supplies and software expenses in order to complete testing over the Company's products. Additionally, the Company allocates payroll and consulting fees, and share-based payment expenses to research and development based on the time attributable to related activities.

The following table summarizes the Company's components of research and development expense:

| | For the three months ended June 30, | | For the six months ended June 30, | |
|-----------------------------|--|--------------|--------------------------------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| Research and development | \$ 1,512,899 | \$ 724,067 | \$ 1,977,125 | \$ 1,672,741 |
| Payroll and consulting fees | 1,412,323 | 1,077,955 | 2,809,066 | 2,160,540 |
| Share-based payments | 287,565 | 201,852 | 336,260 | 453,831 |
| | \$ 3,212,787 | \$ 2,003,874 | \$ 5,122,451 | \$ 4,287,112 |